

# Steps to Selling Your Home

## Hire an Agent

Find an agent who understands your goals- do you need to sell quick? Or do you need absolute top dollar? Whatever your needs, we can customize a plan to get your home sold and get you moved on to your next adventure!

## Pricing

We'll go over all pricing options depending on your needs.

## Photos & Staging

Together, we'll make a plan to declutter and de-personalize your home, including light-to-moderate staging if needed.

## Live on the Market!

I'll start pre-marketing your home, then we'll go live on the market! We'll schedule showings and open houses, and I'll continue marketing the home on social media and direct mail.

## Offers

Once an offer (or offers) come in, we'll review it carefully and negotiate to get you what you need.

## Escrow & Closing

Once in escrow, we'll navigate the inspections and appraisal process, and I'll work closely with the buyer's agent so that we're all on the same page until closing day!